



TESSERACT™

## CASE STUDY SNAPSHOT



# Integrity Solutions Engineering & Analytics

### Headquarters



Virginia, USA

### Industry



Computer & Network Security

### Size



2 - 10 Employees

### Products & Services



Technology & System Security

## Understanding the Challenge

ISEA, Integrity Solutions, Engineering, and Analytics, was established in 2023 to provide cybersecurity and IT engineering support to government clients in the Intelligence Community (IC) and Department of Defense (DoD). When ISEA started, it was a small but visionary two-person team. They knew that working in government spaces meant meeting strict cybersecurity and compliance requirements. Instead of waiting for mandates to catch up with them, they wanted to get a head start on building a compliant IT infrastructure that could grow alongside their business.

"We were thinking about the future, not just where we were that day," says Matt Roe, ISEA's President. "We didn't want to onboard people only to find ourselves unprepared when compliance became a hard requirement."

Their challenge was twofold: they needed an IT solution to support their day-to-day operations and a partner who could guide them through the complex world of CMMC compliance. The right partner would be one that understood their small business and wouldn't just treat them as just another customer in a long queue.

## The Solution: Partnership with Tesseract

ISEA discovered Tesseract through a good, tried and true Google search. After exploring various options

including major players in the space, they chose Tesseract, and for good reason.

"Your customer support and responsiveness were leaps and bounds ahead of the rest," the ISEA team shares. "With other providers, we felt like just another transaction. But with Tesseract, it felt like a true partnership. You understood that we were a small company trying to get ahead of the game."

ISEA was also impressed with the completeness of Tesseract's offering. "You had the most complete answers and services. It was a no-brainer for us."

## The Tesseract Implementation Process: Seamless & Supported

The process of getting Tesseract up and running was, as ISEA puts it, nothing short of exceptional. "The implementation team embodied the word 'partnership.' They were there 100% of the time, and I never felt like I was left hanging," says Matt. "I even asked if I was asking too much of them, but they reassured me every step of the way."

Within just a few weeks, ISEA had a fully operational network. What would have taken them over a year to piece together on their own was done in a fraction of the time with Tesseract.

## The Results

With Tesseract, ISEA didn't just achieve compliance,



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### Integrity Solutions Engineering and Analytics (ISEA)

they build a foundation for growth. From licensing to policy documentation and security operations, Tesseract provided a comprehensive solution that didn't just check boxes but set ISEA up for long-term success.

Could ISEA have done it without Tesseract? They don't think so.

"There's no way I could've fielded all the required tools, auditing capabilities, and configuration management, or produced all the necessary documentation Tesseract provides. You made it possible for us to move from start to compliant in less than a month."

## Why Tesseract Stands Out

For ISEA, the best part of working with Tesseract has been the seamlessness of the entire experience.

"It really feels more like a service than a product. No matter what challenge I brought, you had a solution. And even if you didn't have the answer right away, you had it the next day."

## In Their Own Words

ISEA's journey with Tesseract is a testament to the power of collaboration, personalized support, and forward-thinking solutions. For small businesses like ISEA, tacking compliance can feel daunting, but with the right partner, it's not only manageable but also a strategic advantage.



"Tesseract isn't just a tool - it's a partner that understands the unique challenges of small businesses like ours. From day one, they've been with us every step of the way, providing answers, guidance, and an unmatched level of support.

They are a one-stop shop that didn't just help us meet CMMC compliance, they set us up for success, growth, and confidence in a demanding industry. With Tesseract, we don't feel like just another customer; we feel like we're part of a team that genuinely cares about our success."

### Matt Roe, ISEA, President

To learn more about Tesseract™, visit: [www.tesseract.ardalyst.com](http://www.tesseract.ardalyst.com)

5850 Waterloo Road, Ste 140, Office 217  
Columbia, MD 21045

833.682.8270  
[info@ardalyst.com](mailto:info@ardalyst.com)

