

CASE STUDY SNAPSHOT



A² Systems Engineering Inc

Headquarters

Industry

Size

Products & Services









Understanding the Challenge

Like many federal contractors, A² Systems was no stranger to the growing need to protect their systems and get a jump on their CMMC compliance. After considering building a compliant cybersecurity program internally, they instead pursued a Registered Provider Organization (RPO) to help ensure their success. The A² Systems' team spent about two months researching providers when a Microsoft representative recommended Ardalyst.

The Right Partner

A² developed four main criteria for choosing their RPO.

- Be Microsoft-recommended
- ✓ Have a clear strategy for achieving CMMC compliance in a cost-effective manner
- Provide the best overall value for services
- Demonstrate understanding of the required products/processes/services for achieving CMMC compliance

After meeting with Ardalyst, it was clear Tesseract surpassed their criteria and would help A² Systems reach their compliance and security goals.

The Right Solution

Tesseract is a 3-in-1 solution that provides a complaint program tailored to your business, the managed services to maintain the program over time, and proprietary program management software. A² chose an Advanced Complete Plus program, which paired a CMMC L2 program design with vCISO, SOC, security engineering, and security administration services. The Plus program gave them just the right amount of expert support for their budget.



"We decided to go with Tesseract because it provides a targeted comprehensive strategy for achieving compliance. Additionally, Tesseract's thorough approach gave us the most confidence that we could achieve CMMC compliance

no later than summer next year. The buying process was very straightforward. Overall, the entire interaction with the Ardalyst team was extremely positive for us. They answered all of our questions, explained the aspects of the program in very clear, simple terms, listened and addressed any concerns we had, and demonstrated a deep understanding of the steps required to help us reach compliance.

- Oscar King, Staffing Manager







